

2025 OPTICAL WHOLESALE PRICE LIST



EYEWEAR RETAINERS

CATEGORY	PRODUCT	SKU	UPC	MSRP	WHSL	100	200	500
COTTON/POLY	Original - Standard End	12115	0 00298 10001 7	\$9.99	\$5.00	\$4.20	\$4.00	\$3.80
	Original - Large End	12119	0 00298 00018 8	\$9.99	\$5.00	\$4.20	\$4.00	\$3.80
	Original - Small End	12116	0 00298 00008 9	\$9.99	\$5.00	\$4.20	\$4.00	\$3.80
	Original Kids	12112	0 00298 10002 4	\$8.99	\$4.50	\$3.78	\$3.60	\$3.42
	NEW PATTERNS Original LTD	12318	0 93039 12318 5	\$10.99	\$5.50	\$4.62	\$4.40	\$4.18
	Original LTD - Realtree	12318		\$10.99	\$5.50	\$4.62	\$4.40	\$4.18
	ECO-FRIENDLY Upcycled Cotton	12424	0 93039 12424 3	\$10.99	\$5.50	\$4.62	\$4.40	\$4.18
	Classic	12108	0 93039 12108 2	\$7.99	\$4.00	\$3.36	\$3.20	\$3.04
	No Tail Adjustable	12207	0 00298 00036 2	\$9.99	\$5.00	\$4.20	\$4.00	\$3.80
	Elastic	12106	0 00298 10008 6	\$8.99	\$4.50	\$3.78	\$3.60	\$3.42
ROPE	NEW COLORS Universal Fit 3mm	12103	0 00298 10106 9	\$9.99	\$5.00	\$4.20	\$4.00	\$3.80
	NEW COLORS Universal Fit 3mm - Realtree	12103		\$10.99	\$5.50	\$4.62	\$4.40	\$4.18
	NEW COLORS Kids Universal Fit	12111	0 00298 10012 3	\$8.99	\$4.50	\$3.78	\$3.60	\$3.42
	NEW COLORS Slip Fit	12121	0 00298 10105 2	\$9.99	\$5.00	\$4.20	\$4.00	\$3.80
	Slip Fit - Realtree	12121		\$10.99	\$5.50	\$4.62	\$4.40	\$4.18
	NEW COLORS Fish Tip	12204	0 93039 12204 1	\$9.99	\$5.00	\$4.20	\$4.00	\$3.80
	NEW COLORS Ripcord	12320	0 93039 12320 8	\$13.99	\$7.00	\$6.25	\$5.75	\$5.50
NEOPRENE	Neoprene - Standard End	12128	0 00298 00031 7	\$7.99	\$4.00	\$3.36	\$3.20	\$3.04
	Neoprene - Large End	12306	0 93039 12306 2	\$7.99	\$4.00	\$3.36	\$3.20	\$3.04
	NEW PATTERNS Neoprene LTD	12129	0 93039 12129 7	\$8.99	\$4.50	\$3.78	\$3.60	\$3.42
	Neoprene LTD - Realtree	12129		\$8.99	\$4.50	\$4.05	\$3.78	\$3.60
SILICONE	The Slim	12313	0 93039 12313 0	\$9.99	\$5.00	\$4.20	\$4.00	\$3.80
	Switchback	12308	0 93039 12308 6	\$9.99	\$5.00	\$4.20	\$4.00	\$3.80
WIRE/CABLE	Tideline	12412	0 93039 12412 0	\$13.99	\$7.00	\$6.25	\$5.75	\$5.50
	Tideline Adjustable	12419	0 93039 12419 9	\$14.99	\$7.50	\$6.70	\$6.16	\$5.89
	Orbiter	12403	0 93039 12403 8	\$11.99	\$6.00	\$5.04	\$4.80	\$4.56
	Adjustable Orbiter	12420	0 93039 12420 5	\$12.99	\$6.50	\$5.56	\$4.96	\$4.73
	Mono Orbiter	12407	0 93039 12407 6	\$11.99	\$6.00	\$5.04	\$4.80	\$4.56
	Mariner	12425	0 93039 12425 0	\$13.99	\$7.00	\$5.88	\$5.60	\$5.32
URBAN	Baja	12312	0 93039 12312 3	\$9.99	\$5.00	\$4.20	\$4.00	\$3.80
	Handwound Guatemalan	12411	0 00298 00013 3	\$9.99	\$5.00	\$4.20	\$4.00	\$3.80
	Braided Leather	12126	0 00298 10332 2	\$12.99	\$6.50	\$5.46	\$5.20	\$4.94
	Tech Cord	12432	0 93039 12432 8	\$4.99	\$2.50	\$2.10	\$2.00	\$1.90
	Suede	12127	0 93039 12127 3	\$11.99	\$6.00	\$5.04	\$4.80	\$4.56
	Lens Leash	12104	0 93039 12104 4	\$5.99	\$3.00	\$2.52	\$2.40	\$2.28
	Beaded	12402	0 93039 12402 1	\$10.99	\$5.50	\$4.62	\$4.40	\$4.18
	Waxed Cotton	12309	0 93039 12309 3	\$9.99	\$5.00	\$4.20	\$4.00	\$3.80
FLOATING	Glassfloat Classic	12131	0 93039 12131 0	\$9.99	\$5.00	\$3.94	\$3.68	\$3.50
	NEW PATTERNS Glassfloat Classic LTD	12135	0 93039 12135 8	\$11.99	\$6.00	\$5.04	\$4.80	\$4.56
	Orbiter Float	12410	0 93039 12410 6	\$14.99	\$7.50	\$6.30	\$6.00	\$5.70
	NEW Sportfloat	12433	0 93039 12433 5	\$11.99	\$6.00	\$5.40	\$5.10	\$4.80
	NEW Sportfloat LTD	12434	0 93039 12434 2	\$13.99	\$7.00	\$6.30	\$5.95	\$5.60

ON THE WATER

CATEGORY	PRODUCT	SKU	UPC	MSRP	WHSL	100	200	500
RETAINERS	Glassfloat Classic	12131	0 93039 12131 0	\$9.99	\$5.00	\$3.94	\$3.68	\$3.50
	NEW PATTERNS Glassfloat Classic LTD	12135	0 93039 12135 8	\$11.99	\$6.00	\$5.04	\$4.80	\$4.56
	Orbiter Float	12410	0 93039 12410 6	\$14.99	\$7.50	\$6.30	\$6.00	\$5.70
	NEW Sportfloat	12433	0 93039 12433 5	\$11.99	\$6.00	\$5.40	\$5.10	\$4.80
	NEW Sportfloat LTD	12434	0 93039 12434 2	\$13.99	\$7.00	\$6.30	\$5.95	\$5.60

ACCESSORIES

CATEGORY	PRODUCT	SKU	UPC	MSRP	WHSL	100	200	500
EYEWEAR STORAGE	Upcycled Felt Case	31103	0 93039 31103 2	\$12.99	\$6.50	\$5.85	\$5.52	\$5.20
	NEW COLORS Transporter	31094	0 93039 31094 3	\$9.99	\$5.00	\$4.50	\$4.25	\$4.00
	NEW PATTERNS Transporter LTD	31100	0 93039 85288 7	\$11.99	\$6.00	\$5.60	\$5.40	\$5.20
	Transporter LTD - Realtree Wave	31100352	0 93039 31100 1	\$11.99	\$6.00	\$5.75	\$5.65	\$5.50
	Shade Shelter	31090100	0 93039 31090 5	\$9.99	\$5.00	\$4.50	\$4.25	\$4.00
	NEW PATTERNS Shade Shelter LTD	31104	0 93039 31104 9	\$11.99	\$6.00	\$5.60	\$5.40	\$5.20
	Glasshopper Visor Clip	30054	0 93039 30054 8	\$7.99	\$4.00	\$3.83	\$3.72	\$3.55
EYEWEAR CARE	Pouch Cleaning Cloth	30055	0 93039 30055 5	\$6.99	\$3.50	\$3.25	\$3.15	\$3.05
	Pouch XL Cleaning Cloth	30083	0 93039 30083 8	\$7.99	\$4.00	\$3.70	\$3.60	\$3.50
	Eyewear Repair Kit+	30078	0 93039 30078 4	\$9.99	\$5.00	\$4.65	\$4.50	\$4.25
	Anti-Fog Kit	30050	0 93039 30050 0	\$8.99	\$4.50	\$4.33	\$4.22	\$4.11
WINTER	Suspenders	60610	0 93039 60610 7	\$19.99	\$10.00	\$9.47	\$9.21	\$8.94
	Arm Band ID Holder	30042	0 00298 10590 6	\$7.99	\$4.00	\$3.90	\$3.80	\$3.70
	Large Retractor ID Holder	30023	0 00298 10186 1	\$4.99	\$2.50	\$2.25	\$2.10	\$2.00
	Retractor+ ID Holder	33001	0 00298 33001 9	\$6.99	\$3.50	\$3.30	\$3.20	\$3.10

RETAIL DISPLAY PREPACKS

CATEGORY	PRODUCT	SKU	UNITS	MSRP	WHSL
COUNTERTOP	2-Sided Countertop - Optical <i>Our best-selling eyewear retainers and optical accessories</i>	9972825	174	\$1,780.26	\$760.02
	3-Sided Countertop - Urban Optical <i>Our best-selling urban eyewear retainers and optical accessories</i>	9972925	234	\$2,439.66	\$999.54
FREESTANDING	3-Sided Tower <i>Our best-selling eyewear retainers and optical accessories</i>	9973025	621	\$6,557.79	\$2,532.30
WALL-MOUNTED	Optical Power Panel <i>Our best-selling eyewear retainers and optical accessories</i>	9973125	222	\$2,271.78	\$936.36

CUSTOM ARTWORK AND IMPRINTING

Many Chums products can be customized with your logo or artwork. The details of our customization program are as follows:

ARTWORK REQUIREMENTS AND APPROVAL

To begin the custom ordering process, email your logo or artwork in vector (.eps) or Adobe Illustrator (.ai) format to cs@chums.com. (Faxed artwork will not be accepted.) All custom orders require a signed artwork proof. Production time begins once Chums receives the signed proof.

FULL-COLOR TRANSFER

Add your full-color, high-resolution logo to some of our best-selling products. Lead times as short as 10 days after art approval. \$1-\$2.50 per transfer. Minimums as low as 12 pieces per SKU. \$35 one-time setup fee.

3D DOME

Add an eye-catching, full-color 3D resin dome of your logo to a wide variety of our products. Lead times as short as 10 days after art approval. \$0.50 per dome. Minimums as low as 25 pieces per SKU. \$35 one-time setup fee.

SCREEN PRINTING

One-color screen printing available on Original and Neoprene eyewear retainers (excluding LTD versions). Lead times as short as 10 days after art approval. \$0.35 per piece for the first printing location and \$0.10 for a second location. Minimums as low as 50 pieces per SKU. \$35 one-time setup fee. Custom ink colors available for orders of 200 units or more (requires additional \$25 setup fee).

NEW FULL-COLOR SUBLIMATION

The next evolution of our customization program, we now offer vibrant, full-color sublimation of your custom artwork on some of our most popular products, including Neoprene retainers and select models of active bags, wallets, and accessories. Lead times as short as 60 days after art approval for most products. Minimums as low as 500 pieces per SKU. 50% deposit required at time of order. Physical samples provided upon request.

TERMS AND CONDITIONS

CUSTOM PRODUCT

Chums reserves the right to ship 5% overruns on custom product orders. Billing will reflect the actual quantities shipped.

STOCK REBALANCING PROGRAM

Chums will exchange slow-moving, non-custom product and replace it with faster-moving product. All exchanges must have a return authorization number from Chums customer service prior to being returned. Return authorizations must be shipped prepaid to Chums at 2424 S 2570 W, Salt Lake City, UT 84119.

PAYMENT TERMS

Credit card prepay or net 30 with credit approval. Rush orders may require prepayment in order to meet required ship date.

SHIPPING

All orders ship FOB from Salt Lake City, UT.

